



Interim report January — September 2015

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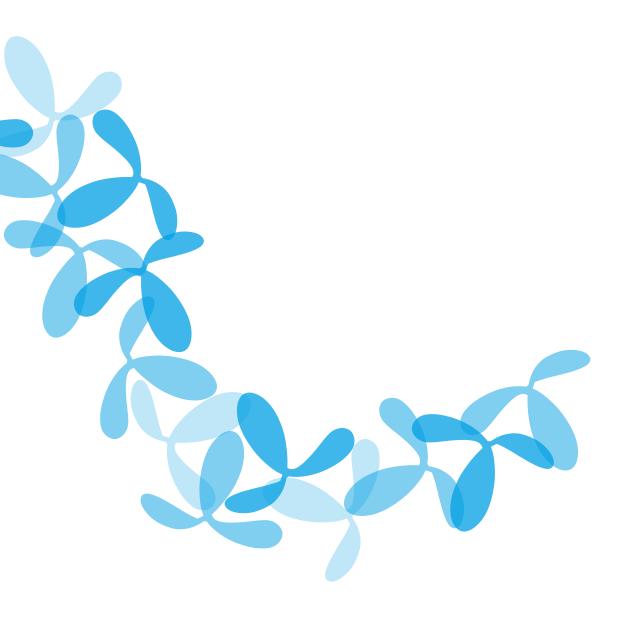
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# **Key figures Telenor Group**

	Third quarter		First three quarters	
(NOK in millions)	2015	2014	2015	2014
Revenues	31 836	27 685	94 688	81 003
Organic revenue growth (%)	4.5		5.7	
EBITDA before other income and other expenses	11 848	10 263	33 338	29 178
EBITDA before other income and other expenses/Revenues (%)	37.2	37.1	35.2	36.0
Profit after taxes and non-controlling interests	(1 770)	2 586	5 539	8 581
Capex excl. licences and spectrum/Revenues (%)	17.9	14.1	18.0	14.3
Mobile subscriptions - Change in quarter/Total (mill.)	5.2	3.4	196	179

## Q3 highlights

Telenor reported third-quarter revenues of NOK 31.8 billion and organic revenue growth of 4%. EBITDA before other items was NOK 11.8 billion and the EBITDA margin remained stable at 37%. Adjusted for VimpelCom impairment, net income was NOK 3.6 billion.

The guidance for the full year is organic revenue growth of around 5% and an EBITDA margin of 34–35%. The adjusted outlook is primarily a consequence of the inclusion of the Danish operation.

In Norway, strong mobile market performance continued driven by increasing data demand. Mobile subscription and traffic revenues rose 5%. With annual investments of more than NOK 4 billion, we will continue to provide our customers with superior network experience.

Intense competition impacted performance in Thailand, Malaysia and Denmark. We are continuing our turnaround process in Thailand. Profitability in Malaysia was affected by currency headwinds and price pressure. Our planned merger with TeliaSonera in Denmark was withdrawn and we are now reviewing our strategic options in Denmark.

In Myanmar, the solid momentum continued. After a year of building network coverage in cities and larger towns, Telenor is now continuing its expansion into rural townships and villages.

There are promising growth trends visible in Pakistan, Bangladesh, Sweden and Hungary. Subscriber growth significantly increased both in Pakistan and Bangladesh, while the operations in Sweden and Hungary reported improved subscription and traffic revenue growth.

On 5 October, we announced our intention to divest all our shares in VimpelCom Ltd. This triggered an impairment with effect of NOK 5.4 billion to the income statement in the third quarter.

# Interim report

# Telenor's operations

The comments below are related to Telenor's development in the third quarter of 2015 compared to the third quarter of 2014, unless otherwise stated. All comments on EBITDA are made on development in EBITDA before other income and other expenses. Telenor Denmark is no longer classified as a discontinued operation. Consequently, historical Group figures are re-presented accordingly. Please refer to page 8 for 'Specification of other income and other expenses'. Additional information is available at: www.telenor.com/ir



Norway					
	3rd quarter		First three	Year	
(NOK in millions)	2015	2014	2015	2014	2014
Revenues mobile operation					
Subscription and traffic	3 024	2 879	8 711	8 169	10 947
Interconnect revenues	158	204	584	603	809
Other mobile revenues	205	349	743	1 027	1 387
Non-mobile revenues	371	343	1 200	896	1 282
Total revenues mobile operation	3 758	3 775	11 238	10 695	14 426
Revenues fixed operation					
Telephony	517	613	1 631	1 856	2 445
Internet and TV	1 370	1 350	4 064	3 998	5 357
Data services	127	119	378	346	464
Other fixed revenues	407	380	1 236	1 194	1 653
Total retail revenues	2 420	2 462	7 309	7 393	9 920
Wholesale revenues	416	439	1 276	1 368	1 840
Total revenues fixed operation	2 836	2 901	8 585	8 760	11 759
Total revenues	6 594	6 675	19 823	19 455	26 186
EBITDA before other items	2 955	3 067	8 470	8 508	11 255
Operating profit	1 900	2 194	5 544	5 623	7 430
EBITDA before other items/ Total revenues (%)	44.8	45.9	42.7	43.7	43.0
Capex	1 009	988	2 896	3 028	4 210
Investments in businesses	-	10	-	10	9
Mobile ARPU - monthly (NOK)	331	320	322	304	305
Fixed Telephony ARPU	265	277	271	271	272
Fixed Internet ARPU	353	344	347	340	342
TV ARPU	293	284	290	278	280
No. of subscriptions - Change	in quarte	er/Total	(in thousa	inds):	
Mobile	(24)	11	3 190	3 215	3 218
Fixed telephony	(19)	(25)	638	726	701
F1 11		(0)	050	000	055

 The number of mobile subscriptions decreased by 24,000 during the quarter, mainly within data cards and prepaid. At the end of the quarter, the subscription base was 1% lower than last year. 73% of the subscribers are now active data users.

(1)

(2)

853

526

860

530

855

531

- The median data consumption more than doubled from last year, and is now 560 MB. The increasing data consumption continues to be driven by expansion of the 4G network and increasing 4G handset penetration.
- Mobile ARPU increased by 3% or NOK 11 from increased share of contract subscriptions and upselling to subscriptions with larger data volumes, more than offsetting the negative effects of reduced interconnect rates and lower roaming prices. The reduced interconnect rate from 1 July impacted ARPU negatively by NOK 5.
- Subscription and traffic revenues increased by 5%. Total mobile revenues decreased by 1% as lower wholesale revenues offset growth in service revenues, handset sales and other mobile revenues.
- Total fixed revenues decreased by 2% following reduced revenues from fixed telephony and wholesale, partly offset by increased TV, Internet and hardware revenues. During the quarter, Telenor added 16,000 high-speed internet subscriptions taking the total number of high speed connections to 532,000.
- · Total reported revenues declined by 1%.

Fixed Internet

- EBITDA decreased by 4% and the EBITDA margin declined by 1 percentage point to 45%. Adjusted for one-time effects EBITDA decreased by 2% as the growth in mobile service revenues was offset by declining contribution from mobile wholesale and fixed telephony revenues.
- Operating profit declined by 13%, primarily driven by one-time effects including a NOK 155 million provision related to workforce reductions.
- Capital expenditure was driven by fixed broadband expansion, transformation initiatives within the fixed business and 4G network roll-out at a high pace to continue strengthening our superior network position.
- From 1 July, the mobile interconnect rate on voice was reduced from NOK 0.16 to NOK 0.083.

NOK in millions   2015   2014   2015   201
Revenues mobile operation Subscription and traffic 1545 1395 4370 4212 563 Interconnect revenues 139 124 407 381 51 Other mobile revenues 100 86 272 237 33 Non-mobile revenues 616 526 1796 1440 211 Total revenues mobile operation 2400 2132 6845 6271 859 Revenues fixed operation 787 760 2323 2343 313 Fotal revenues 3188 2891 9168 8614 1177  EBITDA before other items 1023 964 2713 2703 348 Operating profit (loss) 641 582 1548 1559 196  EBITDA before other items/ Total revenues (%) 32.1 33.3 29.6 31.4 29 Capex 255 318 910 991 1560
Subscription and traffic 1545 1395 4370 4212 563 interconnect revenues 139 124 407 381 51 Other mobile revenues 100 86 272 237 33 Non-mobile revenues 616 526 1796 1440 211 Other mobile revenues 616 526 1796 1440 211 Other mobile revenues mobile operation 2400 2132 6845 6271 859 Operation 787 760 2323 2343 313 Fotal revenues 3188 2891 9168 8614 1172 Operating profit (loss) 641 582 1548 1559 196 Operating profit (loss) 641 582 1548 1559 196 Operating profit (loss) 32.1 33.3 29.6 31.4 29 Operating profit (loss) 32.1 33.3 29.6 31.4 29 Operating profit (loss) 255 318 910 991 1560
139   124   407   381   51
Description of the mobile revenues 100 86 272 237 33 200 211 211 211 211 211 211 211 211 211
Non-mobile revenues 616 526 1 796 1 440 2 117    Total revenues mobile peration 2 400 2 132 6 845 6 271 8 59    Revenues fixed operation 787 760 2 323 2 343 3 13    Total revenues 3 188 2 891 9 168 8 614 1172    EBITDA before other items 1 023 964 2 713 2 703 3 46    Operating profit (loss) 641 582 1 548 1 559 1 90    EBITDA before other items/ fortal revenues (%) 32.1 33.3 29.6 31.4 29    Capex 255 318 910 991 1 50    Total revenues (%) 991 1 50    Total reven
Fotal revenues mobile apperation 2 400 2 132 6 845 6 271 8 59
EBITDA before other items         1023         964         2713         2703         346           EBITDA before other items         1023         964         2713         2703         346           EBITDA before other items         1023         964         2713         2703         346           EBITDA before other items/fortal revenues (%)         32.1         33.3         29.6         31.4         29           Capex         255         318         910         991         150
Fotal revenues         3 188         2 891         9 168         8 614         1172           EBITDA before other items         1 023         964         2 713         2 703         3 46           Operating profit (loss)         641         582         1 548         1 559         1 90           EBITDA before other items/fortal revenues (%)         32.1         33.3         29.6         31.4         29           Capex         255         318         910         991         1 50
EBITDA before other items 1023 964 2713 2703 346  Operating profit (loss) 641 582 1548 1559 190  EBITDA before other items/ fortal revenues (%) 32.1 33.3 29.6 31.4 29  Capex 255 318 910 991 150
Operating profit (loss) 641 582 1 548 1 559 1 90  EBITDA before other items/ fotal revenues (%) 32.1 33.3 29.6 31.4 29  Capex 255 318 910 991 1 50
Operating profit (loss) 641 582 1 548 1 559 1 90  EBITDA before other items/ fotal revenues (%) 32.1 33.3 29.6 31.4 29  Capex 255 318 910 991 1 50
EBITDA before other items/ fotal revenues (%) 32.1 33.3 29.6 31.4 29 Capex 255 318 910 991 150
Total revenues (%) 32.1 33.3 29.6 31.4 29  Capex 255 318 910 991 150
Total revenues (%) 32.1 33.3 29.6 31.4 29  Capex 255 318 910 991 150
nvestments in businesses - 1 3 751 75
Mobile ARPU - monthly (NOK) 226 204 212 206 20
No. of subscriptions - Change in quarter/Total (in thousands):
Mobile 24 18 2 504 2 491 2 50
Fixed telephony (13) (9) 255 322 31
Fixed Internet (3) (3) 636 654 64
TV (6) - 484 517 52
Exchange rate (SEK) 0.9414 0.9160 0.918

- The number of mobile subscriptions increased by 24,000 during the quarter, driven by good development in the business and prepaid segments. The subscription base was 1% higher than at the end of third quarter last year and 76% of the subscribers are now active data users.
- Mobile ARPU in local currency increased by 3%, with solid trends in the contract consumer segment, following the migration of subscribers from old tariffs to data-centric plans earlier this year.
- Subscription and traffic revenues increased by 2%. Total mobile revenues in local currency increased by 4%, primarily explained by higher handset sales and subscription and traffic revenues.
- The number of fixed internet subscriptions decreased by 3,000 in the quarter. A positive development in fibre connections was offset by continued negative development for DSL. The number of TV subscribers declined by 6,000 due to the loss of a cable TV customer.
- Fixed revenues in local currency decreased by 4%, as a result of declining fixed telephony and DSL revenues.
- The EBITDA margin decreased by 1 percentage point. EBITDA in local currency decreased by 1%.
- Capital expenditure in the quarter was mainly related to network modernisation and 4G coverage through the joint operation Net4Mobility.

Denmark					
	3rd qu	uarter	First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues mobile operation					
Subscription and traffic	781	735	2 228	2 173	2 907
Interconnect revenues	44	61	130	182	248
Other mobile revenues	11	(17)	42	51	68
Non-mobile revenues	277	310	889	729	1 111
Total revenues mobile operation	1 114	1 089	3 289	3 136	4 334
Revenues fixed operation	159	154	481	481	642
Total revenues	1 273	1 243	3 770	3 6 1 6	4 976
EBITDA before other items	127	229	454	550	726
Operating profit	(233)	23	(304)	(86)	(197)
EBITDA before other items/ Total revenues (%)	10.0	18.5	12.0	15.2	14.6
Capex	71	103	333	359	514
Investments in businesses	-	(14)	-	(14)	(14)
Mobile ARPU - monthly (NOK)	138	139	132	140	139
No. of subscriptions - Change	in quarte	r/Total	(in thousa	nds):	
Mobile	15	41	2 004	1 929	1 953
Fixed telephony	(7)	(5)	81	96	97
Fixed Internet	(2)	-	164	161	161
Exchange rate (DKK)			1.1830	1.1098	1.1206

- On 11 September 2015, Telenor and TeliaSonera announced the withdrawal
  of the proposed merger of their respective business units in Denmark. As a
  consequence of this decision, Telenor Denmark ceases to be classified as
  discontinued operation. Telenor Denmark is now consolidated as continuing
  business. Financial statements for the previous periods have been amended
  accordingly.
- The number of subscriptions increased by 15,000 in the quarter. The subscription base increased by 4% compared to third quarter last year. 67% of the subscribers are active data users.
- ARPU in local currency decreased by 10% as a consequence of lower interconnect rates and conversion to lower priced tariffs following continued intense competition.
- Total revenues in local currency decreased by 8% as a result of decreased ARPU and lower handset sales, partly offset by increased subscription base. Subscription and traffic revenues in local currency decreased by 4%.
- The EBITDA margin decreased by 9 percentage points, mainly explained by increased handset subsidies, higher cost related to business support systems and the joint venture project. Excluding costs related to the joint venture project, the EBITDA margin was 15% in the third quarter and year to date.
- EBITDA in local currency decreased by 51%, of which half related to the joint venture project.
- Operating profit decreased by NOK 256 million down to minus NOK 233 million. The decline is primarily explained by one-time effects, including the above-mentioned costs related to the joint venture project, together with NOK 153 million scrapping of fixed assets.
- The capital expenditure was mainly related to the ongoing network roll-out.
- See Other units for additional information on investments in common business support systems.

Hungary					
_	3rd qu	uarter	First three quarters		Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Subscription and traffic	925	799	2 614	2 372	3 221
Interconnect revenues	65	141	274	411	562
Other mobile revenues	27	22	66	63	81
Non-mobile revenues	151	85	361	243	375
Total revenues	1 167	1 047	3 315	3 089	4 239
EBITDA before other items	417	346	1 101	1 096	1 375
Operating profit	262	225	655	722	851
EBITDA before other items/ Total revenues (%)	35.7	33.0	33.2	35.5	32.4
Capex	70	82	224	204	1 227
No. of subscriptions - Change in quarter/					
Total (in thousands):	(19)	20	3 201	3 233	3 255
ARPU - monthly (NOK)	103	98	100	96	97
Exchange rate (HUF)			0.0285	0.0268	0.0271

- The number of subscriptions decreased by 19,000 in the quarter mainly due to loss of prepaid customers. The subscription base decreased by 1% compared to end of third quarter last year. 44% of the subscribers are now active data users.
- ARPU in local currency decreased by 5% as a consequence of reduced interconnect rates, partly offset by increased revenues from voice and data traffic.
- Total revenues in local currency increased by 1%. The negative impact from lower interconnect revenues was more than offset mainly by higher subscription and traffic revenues and increased handset sales.
- Subscription and traffic revenues in local currency increased by 4%, mainly due to migration to data centric bundles.
- The EBITDA margin increased by 3 percentage points, mainly explained by decreased handset subsidies, partly offset by higher frequency fee and increased cost related to business support systems.
- EBITDA in local currency increased by 9%, of which about half related to reduced handset subsidies.
- Operating profit increased by 5% following the EBITDA uplift, partly offset by higher depreciation and amortisation.
- The capital expenditure was mainly related to the ongoing 4G rollout.
- Reduced mobile termination rates from HUF 7.06 to 1.07 per voice minute came into effect from 1 April.
- See Other units for additional information on investments in common business support systems.

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Butguna					
_	3rd qu	ıarter	First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Subscription and traffic	566	555	1611	1 580	2 142
Interconnect revenues	53	37	140	103	142
Other mobile revenues	16	12	28	24	30
Non-mobile revenues	138	103	353	283	410
Total revenues	772	707	2 132	1 989	2 723
EBITDA before other items	314	291	839	788	1 041
Operating profit	139	(73)	431	(444)	(406)
EBITDA before other items/ Total revenues (%)	40.7	41.1	39.3	39.6	38.2
Capex	84	218	290	308	681
No. of subscriptions - Change in quarter/					
Total (in thousands):	-	42	3 762	4 047	3 901
ARPU - monthly (NOK)	55	49	51	47	48
Exchange rate (BGN)			4.5111	4.2325	4.2711

- Despite a continued challenging market situation, the subscription base stabilised in the third quarter after three quarters of decline. At the end of the quarter, the subscription base was 7% lower than at the end of third quarter last year. 31% of the subscribers are now active data users.
- ARPU in local currency remained stable. Increased revenues from bundled subscriptions and interconnect were almost offset by lower voice and messaging revenues.
- Subscription and traffic revenues in local currency declined by 8%.
   Revenues in local currency decreased by 1% due to a lower subscription base, partly offset by increased interconnect and handset revenues.
- EBITDA in local currency declined by 2%, as lower revenues were not fully compensated by further reductions in operating expenditures. The EBITDA margin remained stable.
- Capital expenditure was mainly related to roll-out of new sites and shop renovations.

#### Montenegro & Serbia

Montenegro a Seroia					
_	3rd qu	ıarter	First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Subscription and traffic	684	635	1 855	1 796	2 389
Interconnect revenues	217	177	575	505	699
Other mobile revenues	35	48	80	96	114
Non-mobile revenues	125	59	323	169	248
Total revenues	1 061	918	2 833	2 566	3 450
EBITDA before other items	404	377	1 015	1 006	1 293
Operating profit	293	286	705	727	913
EBITDA before other items/ Total revenues (%)	38.1	41.1	35.8	39.2	37.5
Capex	110	65	317	202	322
No. of subscriptions - Change in quarter/					
Total (in thousands):	75	152	3 593	3 656	3 585
ARPU - monthly (NOK)	84	75	76	73	73
Exchange rate (RSD)			0.0731	0.0713	0.0712
Exchange rate (EUR)			8.8227	8.2779	8.3534

 The number of subscriptions increased by 75,000 during the quarter mainly due to seasonal effect of prepaid subscriptions. The subscription base decreased by 2 % compared to the same period last year. 46% of the subscribers are active data users.

- ARPU in local currency increased by 4% due to introduction of SMS interconnect fees between Telenor and mt:s in September 2014 and between Telenor and Vip in June 2015.
- Revenues in local currency increased by 7% primarily due to the introduction of handset sales on instalment plans from beginning of 2015, and higher interconnect revenues. Subscription and traffic revenues in local currency remained stable.
- EBITDA in local currency remained stable. The EBITDA margin decreased by 3 percentage points due to growth in low margin revenues.
- Capital expenditure was mainly related to network roll-out and IS/IT transformation projects.

#### dtac - Thailand

	3rd quarter		First three quarters		Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Subscription and traffic	3 775	3 141	11 485	9 321	12 716
Interconnect revenues	280	422	1 040	1 245	1 720
Other mobile revenues	39	37	147	129	181
Non-mobile revenues	506	482	2 483	1 601	2 945
Total revenues	4 600	4 081	15 155	12 297	17 562
EBITDA before other items	1 656	1 523	4 982	4 5 1 7	5 993
Operating profit	584	781	1 914	2 526	3 124
EBITDA before other items/ Total revenues (%)	36.0	37.3	32.9	36.7	34.1
Capex	1 789	405	3 833	1817	2 721
No. of subscriptions - Change in quarter/					
Total (in thousands):	(2 092)	(259)	24 851	27 780	28 008
ARPU - monthly (NOK)	51	42	51	42	43
Exchange rate (THB)			0.2347	0.1887	0.1940

Effective from 1 January 2015, revenues from international direct dialling has been reclassified to subscription and traffic revenues to comply with Telenor revenue definitions. Historical figures have not been restated, however the corresponding revenue was THB 490 million (NOK 95 million) in third quarter 2014 and reported as interconnect revenue.

- During the quarter, dtac continued to execute on its turnaround plan amidst continued intense competition. The activities include strengthening the network performance and perception, as well as rebuilding the distribution structure into a cluster-based model.
- The number of subscriptions decreased by 2.1 million during the quarter.
   1.3 million of those were related to clearing of non-registered prepaid SIM-cards towards the end of the period following the regulator's requirement to register all prepaid subscribers by 31 July. At the end of the quarter, the subscription base was 11% lower than third quarter last year. 58% of the subscribers are now active data users.
- · ARPU in local currency remained stable.
- Total revenues in local currency decreased by 5% driven by lower subscription base, interconnect rate cut and lower handset sales.
   Subscription and traffic revenues in local currency increased by 1%. Adjusted for the reclassification of international direct dialling, subscription and traffic revenues in local currency declined by 2%.
- The EBITDA margin declined by 1 percentage point due to higher operating expenditures related to improving the distribution network as well as market activities. Compared to second quarter this year, the EBITDA margin increased by 5 percentage points, primarily explained by lower volumes of subsidised handsets.
- Operating profit decreased by 35% as increased network investments negatively impacted depreciations by NOK 118 million.
- Capital expenditure amounted to nearly NOK 1.8 billion and was mainly related to rollout of 3G and 4G network on both licenced and concession spectrum bands. dtac's 4G network now covers 21% of the population while 3G has 93% population coverage.
- The interconnect rate was reduced from THB 0.45 to THB 0.34 from 1 July 2015

Dia	ıi –	Ma	lav	/Sia

, ,					
	3rd qu	uarter	First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Subscription and traffic	3 038	2912	9 437	8 3 1 8	11 434
Interconnect revenues	142	164	457	477	654
Other mobile revenues	39	40	104	113	142
Non-mobile revenues	171	326	878	937	1 282
Total revenues	3 390	3 442	10 876	9 846	13 513
EBITDA before other items	1 507	1 558	4 839	4 447	6 086
Operating profit	1 162	1 303	3 875	3 766	5 125
EBITDA before other items/ Total revenues (%)	44.4	45.2	44.5	45.2	45.0
Capex	454	534	1 291	1 263	1 741
No. of subscriptions - Change in quarter/					
Total (in thousands):	(139)	442	11 676	11 345	11 421
ARPU - monthly (NOK)	91	92	94	89	91
Exchange rate (MYR)			2.0959	1.8862	1.9253

- The number of subscriptions decreased by 139,000 this quarter, driven by loss of prepaid subscriptions. At the end of this period, the subscription base was 3% higher than at the end of third quarter last year. 60% of the subscribers are now active data users.
- ARPU in local currency decreased by 5% impacted by intensified price pressure especially on international voice, partly offset by continued growth in data usage.
- Total revenues in local currency decreased by 5% due to reduced handset sales and lower interconnect revenues. Subscription and traffic revenues in local currency increased by 1%.
- EBITDA in local currency decreased by 6% primarily due to lower margin on international voice, following price pressure and the weakening of the Malaysian Ringgit resulting in higher international termination cost.
   In addition, higher operating expenditures related to accelerated network rollout as well as sales and marketing initiatives impacted EBITDA.
- Operating profit was negatively impacted by increased depreciations, in addition to currency effects.
- Capital expenditure was related to strengthening the network position through deployment of dual band LTE sites, upgrading of high capacity sites and backhaul transmission as well as IT modernisation. Digi now operates Malaysia's widest LTE network. At the end of the quarter, 3G and 4G network population coverage was 87% and 50%, respectively.

## Grameenphone - Bangladesh

Grameenphone - Bangladesh							
	3rd q	uarter	First three	quarters	Year		
(NOK in millions)	2015	2014	2015	2014	2014		
Revenues							
Subscription and traffic	2 401	1 765	6 751	5 153	7 104		
Interconnect revenues	289	222	830	635	865		
Other mobile revenues	9	7	36	24	36		
Non-mobile revenues	111	81	341	248	361		
Total revenues	2811	2 075	7 957	6 061	8 367		
EBITDA before other items	1 432	1 127	4 212	3 273	4 434		
Operating profit	894	778	2 794	2 284	3 000		
EBITDA before other items/ Total revenues (%)	50.9	54.3	52.9	54.0	53.0		
Capex	488	230	1 496	732	1 232		
No. of subscriptions - Change in quarter/							
Total (in thousands):	2 382	1 058	55 511	50 291	51 504		
ARPU - monthly (NOK)	16	13	16	13	13		
Exchange rate (BDT)			0.1018	0.0788	0.0813		

- The number of subscriptions increased by 2.4 million during the quarter.
   At the end of the quarter, the subscription base was 10% higher than the
   same quarter last year. 27% of the subscribers are now active data users.
- ARPU in local currency decreased by 6% due to campaign discounts on voice and subscription acquisition from lower revenue generating segments, partly compensated by increasing data usage.
- Total revenues in local currency increased by 3% due to continued subscription growth, partly offset by reduced ARPU. Subcriptions and traffic revenues in local currency increased by 4%.
- The EBITDA margin was reduced by 4 percentage points following a onetime appeal payment related to the SIM replacement tax dispute, see note 6. Normalised margin remained stable at 54%.
- Capital expenditure was prioritised towards expanding 3G network coverage and capacity, increasing the number of 3G sites to 5,601. At the end of the quarter, 3G population coverage was 70%.

#### Pakistan

i ukistuii					
_	3rd q	uarter	First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Subscription and traffic	1 431	1 099	4 211	3 310	4 535
Interconnect revenues	241	119	610	361	495
Other mobile revenues	11	7	33	21	29
Non-mobile revenues	304	187	863	526	740
Total revenues	1 988	1 412	5 717	4 217	5 798
EBITDA before other items	909	473	2 274	1 619	2 112
Operating profit (loss)	627	270	1 485	1 036	1 297
EBITDA before other items/ Total revenues (%)	45.7	33.5	39.8	38.4	36.4
Capex	266	451	884	1 660	2 301
No. of subscriptions - Change in quarter/					
Total (in thousands):	1 653	(195)	33 244	36 377	36 503
ARPU - monthly (NOK)	17	11	16	11	12
Exchange rate (PKR)			0.0776	0.0607	0.0624

Please note that the reported number of subscriptions and ARPU includes biometrically verified subscriptions only. This is a more conservative approach than the Group definition on page 20 and has been adopted as disconnected SIM cards will not be revenue generating until they are biometrically re-verified. International voice traffic is deconsolidated from reported Telenor Pakistan numbers as of third quarter 2015. The figures for previous periods are restated accordingly.

- The number of subscriptions increased by 1.7 million during the quarter taking the number of subscriptions to 33.2 million. The subscription base is now 9% lower than the same quarter last year, still impacted by the disconnection of unverified SIM cards in the second quarter. 34% of the subscribers are now active data users.
- ARPU in local currency increased by 20%, primarily due to the disconnection of unverified SIM cards in the second quarter, increased incoming international traffic and higher usage during Eid.
- Total revenues in local currency increased by 10%, supported by continued growth in financial services and higher ARPU. Subscription and traffic revenues in local currency increased by 1%.
- The EBITDA margin increased by 13 percentage points including the
  positive effects of the abolishment of the SIM Activation tax with effect
  from 1 July 2015, in addition to improved revenue growth and lower
  energy costs from efficiency initiatives. This was slightly offset by
  increased commissions and tax for financial services and imposition of
  data tax in Punjab and Baluchistan. Adjusted for a one time effect related
  to the abolishment of the SIM tax, the EBITDA margin for the quarter was
  38%
- Capital expenditure was prioritised towards expanding 3G network coverage and capacity and 437 sites were added during the quarter, increasing the 3G coverage to 230 cities.

#### India

	3rd qu	uarter	First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Subscription and traffic	1 213	897	3 561	2 520	3 513
Interconnect revenues	186	167	559	466	649
Other mobile revenues	9	8	25	21	29
Non-mobile revenues	3	2	11	7	9
Total revenues	1 411	1 074	4 156	3 013	4 200
EBITDA before other items	(58)	(136)	(88)	(325)	(422)
Operating profit (loss)	(373)	(195)	(623)	1 167	882
Capex	195	997	557	1 243	1 374
No. of subscriptions - Change					
in quarter/ Total (in thousands)*):	1 006	1 807	40 855	34 363	36 665
ARPU - monthly (NOK)	12	11	12	11	11
Exchange rate (INR)			0.1245	0.1007	0.1032

- \*) Please note that the definition for active subscriptions in the Indian operation is more conservative than the Group definition on page 20, due to high churn in the Indian market. Subscriptions are counted as active if there has been activity during the last 30 days.
- Telenor's Indian operation added 1.0 million subscriptions during the third quarter. At the end of the quarter, the subscription base was 19% higher than the same quarter last year. 22% of the customers were active data users.
- ARPU in local currency fell by 12% to INR 91 in the third quarter compared to same quarter last year. The decline was primarily driven by lower voice consumption and the impact from reduced mobile interconnect rate, partly compensated by increased data usage. The reduced interconnect rate impacted ARPU negatively by INR 4.
- The growth in subscriptions and the decline in ARPU resulted in a revenue growth in local currency of 7%. Subscription and traffic revenues in local currency increased by 10%.
- On 23 September 2015, the Indian operation changed its name to Telenor India. The related costs of NOK 55 million were the primary reason for the EBITDA turning negative for the full quarter. There will be additional activities to promote the new brand name in the fourth quarter.
- As a result of the accelerated depreciation and write-downs of network inventories of NOK 184 million as well as costs related to the rebranding of the operation, the operating profit developed negatively compared to the same quarter last year.
- In the third quarter the project to modernise the network was initiated and this impacted the capex for the quarter, as well as accelerated depreciations of current network assets. This is expected to continue over the next 12-18 months.

#### Myanmar

wyaninai					
	3rd qu	ıarter	First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Subscription and traffic	1 185	3	2 753	3	225
Interconnect revenues	226	-	519	-	41
Other mobile revenues	4	-	11	-	2
Non-mobile revenues	17	-	59	-	22
Total revenues	1 433	3	3 342	3	290
EBITDA before other items	680	(108)	1 312	(259)	(508)
Operating profit (loss)	542	(112)	949	(269)	(605)
EBITDA before other items/ Total revenues (%)	47.5	nm	39.2	nm	nm
Capex	1 334	204	2 639	3 683	4 281
No. of subscriptions - Change in quarter/Total (in					
thousands):	2 280	281	11 793	281	3 406
ARPU - monthly (NOK)	44	nm	47	nm	40
Exchange rate (MMK)			0.0070	0.0063	0.0064

- Telenor Myanmar added 2.3 million new subscriptions during the third quarter. By the end of the third quarter a total of 11.8 million subscriptions were recorded, of which 57% were active data users.
- ARPU for the third quarter increased by 2% from the second quarter this year to MMK 6,633, positively impacted by reversal of accruals. Normalised for these items, ARPU in the third quarter was MMK 6,233 which compares with MMK 6,684 normalised in the second quarter.
- Normalised revenues in local currency increased by 24% from the second quarter this year, driven by strong subscription growth.
- The EBITDA for the third quarter was driven by the strong growth in subscription and usage. Adjusted for the reversal of accruals, the EBITDA margin for the quarter was 39%.
- The operating profit in the third quarter continued to improve as a result
  of the strong revenue growth, softened somewhat by the increased
  depreciations resulting from the higher investment levels.
- Capital expenditure remained high in the quarter, with the continued ambition to expand network coverage across the country and enhance capacity to cater for the strong demand for voice and data. At the end of the third quarter a total of 3,125 sites were on air, after adding a total of 817 sites during the quarter.
- The local currency depreciated by 15% against USD during the quarter and 30% compared to the same quarter last year following the global strengthening of the USD and the growing demand for imports in Myanmar.
- In July, Telenor Myanmar exercised an option in its license contract to acquire additional 2x5 MHz of spectrum in the 2.1 GHz frequency band, at an exercise price of USD 75 million.

#### Broadcast

	3rd qu	ıarter	First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Canal Digital DTH	1 165	1 122	3 400	3 359	4 494
Satellite Broadcasting	259	238	756	715	959
Norkring	285	291	834	869	1 156
Conax	-	-	-	166	166
Other/Eliminations	(118)	(115)	(351)	(351)	(467
Total revenues	1 591	1 537	4 639	4 759	6 309
EBITDA before other items					
Canal Digital DTH	239	197	585	547	728
Satellite Broadcasting	182	167	500	485	650
Norkring	173	153	460	437	559
Conax	-	-	-	49	49
Other/Eliminations	(6)	(5)	(20)	(26)	(36
Total EBITDA before other items	588	512	1 525	1 493	1 951
itellis	300	312	1 323	1 493	1 93
0					
Operating profit Canal Digital DTH	227	141	553	461	611
Satellite Broadcasting	100	110	303	315	421
Norkring	97	87	251	246	309
Conax	91	-	231	41	41
Other/Eliminations	(6)	(5)	(20)	1 184	1 174
	418	333	1 086	2 246	2 5 5 6
Total operating profit	410	333	1 000	2 240	2 330
EBITDA before other items/					
Total revenues (%)	37.0	33.4	32.9	31.4	30.9
	83	111	1 695	328	407

(2)

(1) 900

- Total revenues increased by 3.5% from the third quarter last year, while the EBITDA was up by 15% and the EBITDA margin up by 4 percentage points.
- Revenues in Canal Digital DTH increased by 4% due to currency effects.
  The effects of a lower DTH subscriber base and lower hardware sales were
  offset by price increases. The EBITDA margin was 21% and 3 percentage
  points higher than the same quarter last year mainly driven by positive
  currency effects on revenues. Operating profit was up by 62% mainly due
  to write down of platform investments in the third quarter last year.
- Revenues in Satellite Broadcasting increased by 9% mainly due to currency effects, while the EBITDA margin was on level with the third quarter last year.
- Revenues in Norkring decreased by 2% primarily due to an accounting adjustment related to installation revenues, while EBITDA increased by 13% as revenue reduction was compensated by reduced cost.
- Capital expenditure decreased primarily due to reduced satellite ground investments and digital audio investments.

2rd guarter First three guarter

#### Other units

	3rd quarter		First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Revenues					
Global Wholesale	680	586	2 066	1 561	2 204
Corporate functions	690	612	1 969	1 861	2 508
Other / eliminations	337	316	919	804	1 141
Total revenues	1 707	1 514	4 953	4 227	5 854
EBITDA before other items					
Global Wholesale	26	111	220	190	347
Corporate functions	(221)	(178)	(791)	(668)	(985)
Other / eliminations	91	108	262	257	341
Total EBITDA before other items	(105)	41	(309)	(221)	(297)
Operating profit (loss)					
Global Wholesale	16	104	192	165	314
Corporate functions	(363)	(299)	(1 123)	(1 104)	(1 545)
Other / eliminations	78	72	212	196	284
Total operating profit (loss)	(270)	(123)	(719)	(744)	(948)
Capex	115	102	405	465	523
Investments in businesses	74	124	436	452	732

- Revenues in Global Wholesale increased due to higher traffic volumes, mainly in Pakistan. EBITDA decreased due to lower gross margin from traffic into Pakistan following price reductions and increased cost related to establishment of the Global Wholesale unit.
- Revenues in Corporate Functions increased due to higher internal trade related to services and systems. EBITDA decreased due to one-time effects and increased corporate activities.
- Revenues in Other/Eliminations increased mainly due to positive contribution from Maritime Communication Partner, the machine to machine service provider Connexion and cloud services.
- Operating profit decreased mainly due to deprecations of new business support systems for Denmark and Hungary.
- NOK 59 million were invested in the development of new business support systems for Denmark and Hungary in the third quarter. This investment accumulates to NOK 435 million.
- Investments in businesses in 2015 and 2014 were mainly related to the financing of joint ventures in online classifieds (SnT Classifieds and Search units) in cooperation with Schibsted Classifieds Media, Singapore Press Holdings and Naspers Limited.

# **Group overview**

The comments below are related to Telenor's development in the first nine months of 2015 compared to the first nine months of 2014 unless otherwise stated. Telenor Denmark is no longer classified as a discontinued operation. Consequently, historical Group figures are re-presented accordingly. Please refer to note 2 for further information.

#### Revenues

• Revenues increased by 17% or NOK 13.7 billion mainly due to positive currency effects of NOK 8.7 billion and a significant contribution from Myanmar. Positive revenue development in most business units more than compensate for tougher market conditions in Thailand, Denmark and Malaysia. Revenues in Broadcast declined due to the divestment of Conax last year.

#### **EBITDA** before other income and other expenses

• EBITDA before other items increased by NOK 4.2 billion or 14%, of which NOK 3.2 billion due to currency effects. The underlying EBITDA improvement was mainly driven by Myanmar and Pakistan.

#### Specification of other income and other expenses

	3rd quarter		First three quarters		Year
(NOK in millions)	2015	2014	2015	2014	2014 Re-presented
EBITDA before other income and expenses	11 848	10 263	33 338	29 178	38 496
EBITDA before other income and expenses (%)	37.2	37.1	35.2	36.0	34.5
Licence refund in India	-	-	-	1 659	1 659
Gains on disposals of fixed assets and operations	10	4	131	1 308	1 433
Losses on disposals of fixed assets and operations	(212)	(32)	(365)	(99)	(323)
Workforce reductions, onerous (loss) contracts and one time pension costs	(216)	(73)	(381)	(578)	(774)
EBITDA	11 430	10 163	32 723	31 467	40 490
EBITDA margin (%)	35.9	36.7	34.6	38.8	36.3

First three quarters of 2015 'Other income and other expenses' include:

- Losses on disposals of fixed assets mainly in Telenor Sweden (NOK 27 million), Norway (NOK 18 million) and Dtac (NOK 13 million).
- Scrapping in Denmark (NOK 160 million), India (NOK 28 million) and Myanmar (NOK 13 million).
- Workforce reduction mainly in Telenor Norway (NOK 226 million), Telenor Sweden (NOK 42 million), Corporate Functions (NOK 28 million), Denmark (NOK 32 million) and dtac (NOK 25 million).

First three quarters of 2014 'Other income and other expenses' include:

- Licence refund in India.
- · Gains on disposal of operations were mainly related to divestment of Conax.
- · Workforce reductions in Telenor Norway and in Corporate Functions.

#### **Operating profit**

• Operating profit decreased by NOK 0.8 billion. This is largely due to higher positive net other items last year and higher depreciation and amortization this year, which more than offset the improved EBITDA.

#### Associated companies and joint ventures

	3rd quarter		First three quarters		Year
(NOK in millions)	2015	2014	2015	2014	2014
Telenor's share of					
Profit (loss) after taxes	279	(189)	1 201	(2 431)	(3 722)
Amortisation of Telenor's net excess values	(6)	(37)	(44)	(129)	(162)
Impairment losses	(5 395)	(68)	(5 399)	(68)	86
Gains (losses) on disposal of ownership interests	33	4	258	(61)	(61)
Profit (loss) from associated companies & joint ventures	(5 089)	(291)	(3 985)	(2 689)	(3 859)

- Profit after tax from associated companies and joint ventures in the third quarter of 2015 includes net income of NOK 329 million for Telenor's share of VimpelCom Ltd.'s result for the second quarter of 2015.
- The result from online classifieds joint ventures was negative NOK 69 million during the third quarter of 2015 compared to negative NOK 238 million during
  the third quarter of 2014. The improvement is a result of merger transaction with Naspers leading to overall strengthened market positions.
- Based on a strategic review, Telenor has decided to divest its shares in VimpelCom Ltd. Hence, the impairment assessment is based on the market value of the shares. NOK 5.4 billion was charged to the income statement. After the impairment, the carrying amount of the investment is NOK 20.3 billion, equivalent to USD 4.12 per share. See note 3 for further information.

#### Financial items

	3rd quarter		First three quarters		Year
(NOK in millions)	2015	2014	2015	2014	2014 Re-presented
Financial income	132	125	388	384	501
Financial expenses	(701)	(679)	(2 009)	(1 572)	(2 232)
Net currency gains (losses)	(222)	(77)	(534)	105	(149)
Net change in fair value of financial instruments	(6)	44	214	121	128
Net gains (losses and impairment) of financial assets and liabilities	(0)	10	-	30	40
Net financial income (expenses)	(797)	(577)	(1941)	(932)	(1711)
Gross interest expenses	(604)	(608)	(1712)	(1 374)	(1 892)
Net interest expenses	(533)	(537)	(1 503)	(1 163)	(1617)

- Financial expenses in the third quarter of 2015 are higher than the same quarter last year. This is mainly due to higher currency losses and a negative change in fair value of financial instruments, while there was a positive effect from financial instruments in the third quarter last year.
- Currency losses are caused by revaluation of USD commitments in Asian operations, mainly Myanmar.

#### Tayes

- The underlying tax rate remains stable at around 29%. The effective tax rates for the third guarter of 2015 and for the first three guarters of 2015 are estimated to 250% and 40% respectively. The effective tax rate for the third quarter of 2015 and for the first three quarters of 2015 are high mainly due to the recognition of a non-cash impairment as consequence of the intention to divest in VimpelCom. The effect is partly offset by the gain recognised in relation to the SnT transaction with Naspers in Brazil and the non-taxable gain on sale of Evry during first half of the year, see note 3.
- The effective tax rate for 2015 is estimated to be around 38%.

#### Investments

	3rd	3rd quarter		quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014 Re-presented
Capex	6 323	4 808	17 770	16 283	23 041
Capex excl. licences and spectrum	5 705	3 914	17 082	11 592	17 384
Capex excl. licences and spectrum/Revenues (%)	17.9	14.1	18.0	14.3	15.6

· Capital expenditure (excl. licences and spectrum) in 2015 increased by NOK 5.5 billion due to the new satellite and higher infrastructure investments in the Asian operations.

#### Cash flow

- · Net cash inflow from operating activities during the first three quarters of 2015 was NOK 29.2 billion, an increase of NOK 1.3 billion compared to the first three quarters of 2014. Profit before taxes adjusted for items without cash effect or not related to operating activites<sup>1)</sup> was NOK 3.6 billion higher during 2015. This was partly offset by higher taxes paid of NOK 0.8 billion and negative cash impact from financial instruments of NOK 1.0 billion. In addition net operating working capital continued to improve, however the improvement was NOK 0.3 billion less in the first three quarters of 2015 as compared to the three quarters of 2014.
- Net cash outflow to investing activities during the first three quarters of 2015 was NOK 13.9 billion, a decrease of NOK 1.1 billion compared to the first three quarters of 2014. The decrease is mainly explained by acquisition of Tele2's internet and cable business of NOK 0.7 billion in the first quarter of 2014 and NOK 0.4 billion lower cash outflow related to capex and license investments during 2015.
- Net cash outflow to financing activities during the first three quarters of 2015 was NOK 7.3 billion. This is mainly explained by dividends paid to shareholders in Telenor ASA of NOK 5.7 billion, dividends paid to minority interest of NOK 3.3 billion and net proceeds from borrowings of NOK 1.7 billion. Net proceeds from borrowings include payments under supply chain financing program in Norway during the first three quarters of 2015.
- Cash and cash equivalents increased by NOK 8.0 billion during the three quarters of 2015 to NOK 19.9 billion as of 30 September 2015.
  - 1) Items without cash effect or not related to operating activities adjusted for include:

    - Depreciation, amortization and write-downs
       Net (gains) losses from disposals, and change in fair value of financial items incl. write-downs
    - Profit and loss from associated companies and joint ventures
    - Profit and loss from associated co.... Currency (gains) losses not related to operating activities

## **Financial position**

- During the first three quarters of 2015, total assets increased by NOK 14.7 billion to NOK 208.5 billion mainly due to investments in network, increase in cash and cash equivalents and weakening of Norwegian Krone against most relevant currencies. These effects were partly offset by impairment of VimpelCom Ltd. See note 3 for further information.
- · Net interest bearing liabilities decreased by NOK 0.2 billion to NOK 46.6 billion. Cash and cash equivalents increased with NOK 8.1 billion. This was partly offset by increase in interest bearing liabilities excluding licences of NOK 7.5 billion and decrease in fair value of hedging instruments of NOK 0.4 billion.
- · Total equity increased by NOK 1.8 billion to NOK 70.3 billion mainly due to income from operations of NOK 8.1 billion, positive currency translation effects of NOK 2.9 billion and pension re-measurement of NOK 0.3 billion. These effects were partly offset by dividends to non-controlling interests and shareholders of Telenor ASA of NOK 9.0 billion and share of net negative equity adjustments in VimpelCom Ltd. of NOK 0.5 billion.

#### Transactions with related parties

For detailed information on related party transactions refer to Note 32 in Telenor's Annual Report 2014.

## Outlook for 2015

Based on the current Group structure Telenor expects:

- Organic revenue growth around 5%.
- EBITDA margin before other income and other expenses in the range of 34-35%.
- Capital expenditure as a proportion of revenues, excluding licences and spectrum, in the range of 17-19%.

#### **Risk and uncertainties**

The existing risks and uncertainties described below are expected to remain for the next three months.

A growing share of Telenor's revenues and profits is derived from operations outside Norway. Currency fluctuations may influence the reported figures in Norwegian Kroner to an increasing extent. Political risk, including regulatory conditions, may also influence the results.

For additional explanations regarding risks and uncertainties, please refer to the Report of the Board of Directors for 2014, section Risk Factors and Risk Management, and Telenor's Annual Report 2014, Note 28 Managing Capital and Financial Risk Management and Note 33 Legal Disputes and Contingencies. Readers are also referred to the disclaimer at the end of this section.

New developments of risks and uncertainties since the publication of Telenor's Annual Report for 2014 are:

#### Legal disputes

See note 6 for details.

#### Financial aspects

In relation to the licence issuance in Myanmar, a performance bond of USD 180 million has been issued to Myanmar authorities as a guarantee towards coverage and quality of service commitments during the next four years of the licence.

#### Disclaime

This report contains statements regarding the future in connection with Telenor's growth initiatives, profit figures, outlook, strategies and objectives. In particular, the section 'Outlook for 2015' contains forward-looking statements regarding the Group's expectations. All statements regarding the future are subject to inherent risks and uncertainties, and many factors can lead to actual profits and developments deviating substantially from what has been expressed or implied in such statements.

Fornebu, 27 October 2015
The Board of Directors of Telenor ASA

# Interim condensed financial information

# Consolidated income statement

Telenor Group

Salaries and personnel costs       (2 958)       (2 594)       (9 113)       (8 325)       (11 375)         Other operating expenses       (9 057)       (7 398)       (26 647)       (21 968)       (30 742)         Other income       10       4       131       2 967       3 092         Other expenses       (428)       (105)       (746)       (677)       (1 097)         EBITDA       11 430       10 163       32 723       31 467       40 490         Depreciation and amortisation       (4 785)       (3 872)       (13 301)       (11 326)       (15 529)         Impairment losses       (58)       (17)       (78)       (26)       (34)         Operating profit       6 587       6 273       19 344       20 116       24 927         Share of net income from associated companies and joint ventures       (5 122)       (294)       (4 242)       (2 628)       (3 798)         Gain (loss) on disposal of associated companies and joint ventures       33       4       258       (61)       (61)         Net financial income (expenses)       (797)       (577)       (1 941)       (932)       (1 711)         Profit before taxes       702       5 406       13 418       16 494       19 356	_	Third quart	ter	First three qu	arters	Year
Costs of materials and traffic charges       (7 974)       (7 430)       (25 590)       (21 533)       (30 830)         Salaries and personnel costs       (2 958)       (2 594)       (9 113)       (8 325)       (11 375)         Other operating expenses       (9 057)       (7 398)       (26 647)       (21 968)       (30 742)         Other income       10       4       131       2 967       3 092         Other expenses       (428)       (105)       (746)       (677)       (1 097)         EBITDA       11 430       10 163       32 723       31 467       40 490         Depreciation and amortisation       (4 785)       (3 872)       (13 301)       (11 326)       (15 529)         Impairment losses       (58)       (17)       (78)       (26)       (34)         Operating profit       6 587       6 273       19 344       20 116       24 927         Share of net income from associated companies and joint ventures       (5 122)       (294)       (4 242)       (2 628)       (3 798)         Gain (loss) on disposal of associated companies and joint ventures       33       4       258       (61)       (61)         Net financial income (expenses)       (797)       (577)       (1 941)       (932)<	(NOK in millions except earnings per share)	2015	2014	2015	2014	
Salaries and personnel costs       (2 958)       (2 594)       (9 113)       (8 325)       (11 375)         Other operating expenses       (9 057)       (7 398)       (26 647)       (21 968)       (30 742)         Other income       10       4       131       2 967       3 092         Other expenses       (428)       (105)       (746)       (677)       (1 097)         EBITDA       11 430       10 163       32 723       31 467       40 490         Depreciation and amortisation       (4 785)       (3 872)       (13 301)       (11 326)       (15 529)         Impairment losses       (58)       (17)       (78)       (26)       (34)         Operating profit       6 587       6 273       19 344       20 116       24 927         Share of net income from associated companies and joint ventures       (5 122)       (294)       (4 242)       (2 628)       (3 798)         Gain (loss) on disposal of associated companies and joint ventures       33       4       258       (61)       (61)         Net financial income (expenses)       (797)       (577)       (1 941)       (932)       (1 711)         Profit before taxes       702       5 406       13 418       16 494       19 356	Revenues	31 836	27 685	94 688	81 003	111 443
Other operating expenses       (9 057)       (7 398)       (26 647)       (21 968)       (30 742)         Other income       10       4       131       2 967       3 092         Other expenses       (428)       (105)       (746)       (677)       (1 097)         EBITDA       11 430       10 163       32 723       31 467       40 490         Depreciation and amortisation       (4 785)       (3 872)       (13 301)       (11 326)       (15 529)         Impairment losses       (58)       (17)       (78)       (26)       (34)         Operating profit       6 587       6 273       19 344       20 116       24 927         Share of net income from associated companies and joint ventures       (5 122)       (294)       (4 242)       (2 628)       (3 798)         Gain (loss) on disposal of associated companies and joint ventures       33       4       258       (61)       (61)         Net financial income (expenses)       (797)       (577)       (1 941)       (932)       (1 711)         Profit before taxes       702       5 406       13 418       16 494       19 356	Costs of materials and traffic charges	(7 974)	(7 430)	(25 590)	(21 533)	(30 830)
Other income       10       4       131       2 967       3 092         Other expenses       (428)       (105)       (746)       (677)       (1 097)         EBITDA       11 430       10 163       32 723       31 467       40 490         Depreciation and amortisation       (4 785)       (3 872)       (13 301)       (11 326)       (15 529)         Impairment losses       (58)       (17)       (78)       (26)       (34)         Operating profit       6 587       6 273       19 344       20 116       24 927         Share of net income from associated companies and joint ventures       (5 122)       (294)       (4 242)       (2 628)       (3 798)         Gain (loss) on disposal of associated companies and joint ventures       33       4       258       (61)       (61)         Net financial income (expenses)       (797)       (577)       (1 941)       (932)       (1 711)         Profit before taxes       702       5 406       13 418       16 494       19 356	Salaries and personnel costs	(2 958)	(2 594)	(9 113)	(8 325)	(11 375)
Other expenses       (428)       (105)       (746)       (677)       (1097)         EBITDA       11 430       10 163       32 723       31 467       40 490         Depreciation and amortisation       (4 785)       (3 872)       (13 301)       (11 326)       (15 529)         Impairment losses       (58)       (17)       (78)       (26)       (34)         Operating profit       6 587       6 273       19 344       20 116       24 927         Share of net income from associated companies and joint ventures       (5 122)       (294)       (4 242)       (2 628)       (3 798)         Gain (loss) on disposal of associated companies and joint ventures       33       4       258       (61)       (61)         Net financial income (expenses)       (797)       (577)       (1 941)       (932)       (1 711)         Profit before taxes       702       5 406       13 418       16 494       19 356	Other operating expenses	(9 057)	(7 398)	(26 647)	(21 968)	(30 742)
EBITDA         11 430         10 163         32 723         31 467         40 490           Depreciation and amortisation         (4 785)         (3 872)         (13 301)         (11 326)         (15 529)           Impairment losses         (58)         (17)         (78)         (26)         (34)           Operating profit         6 587         6 273         19 344         20 116         24 927           Share of net income from associated companies and joint ventures         (5 122)         (294)         (4 242)         (2 628)         (3 798)           Gain (loss) on disposal of associated companies and joint ventures         33         4         258         (61)         (61)           Net financial income (expenses)         (797)         (577)         (1 941)         (932)         (1 711)           Profit before taxes         702         5 406         13 418         16 494         19 356	Other income	10	4	131	2 967	3 092
Depreciation and amortisation       (4 785)       (3 872)       (13 301)       (11 326)       (15 529)         Impairment losses       (58)       (17)       (78)       (26)       (34)         Operating profit       6 587       6 273       19 344       20 116       24 927         Share of net income from associated companies and joint ventures       (5 122)       (294)       (4 242)       (2 628)       (3 798)         Gain (loss) on disposal of associated companies and joint ventures       33       4       258       (61)       (61)         Net financial income (expenses)       (797)       (577)       (1 941)       (932)       (1 711)         Profit before taxes       702       5 406       13 418       16 494       19 356	Other expenses	(428)	(105)	(746)	(677)	(1 097)
Impairment losses         (58)         (17)         (78)         (26)         (34)           Operating profit         6 587         6 273         19 344         20 116         24 927           Share of net income from associated companies and joint ventures         (5 122)         (294)         (4 242)         (2 628)         (3 798)           Gain (loss) on disposal of associated companies and joint ventures         33         4         258         (61)         (61)           Net financial income (expenses)         (797)         (577)         (1 941)         (932)         (1 711)           Profit before taxes         702         5 406         13 418         16 494         19 356	EBITDA	11 430	10 163	32 723	31 467	40 490
Operating profit         6 587         6 273         19 344         20 116         24 927           Share of net income from associated companies and joint ventures         (5 122)         (294)         (4 242)         (2 628)         (3 798)           Gain (loss) on disposal of associated companies and joint ventures         33         4         258         (61)         (61)           Net financial income (expenses)         (797)         (577)         (1 941)         (932)         (1 711)           Profit before taxes         702         5 406         13 418         16 494         19 356	Depreciation and amortisation	(4 785)	(3 872)	(13 301)	(11 326)	(15 529)
Share of net income from associated companies and joint ventures       (5 122)       (294)       (4 242)       (2 628)       (3 798)         Gain (loss) on disposal of associated companies and joint ventures       33       4       258       (61)       (61)         Net financial income (expenses)       (797)       (577)       (1 941)       (932)       (1 711)         Profit before taxes       702       5 406       13 418       16 494       19 356	Impairment losses	(58)	(17)	(78)	(26)	(34)
Gain (loss) on disposal of associated companies and joint ventures       33       4       258       (61)       (61)         Net financial income (expenses)       (797)       (577)       (1 941)       (932)       (1 711)         Profit before taxes       702       5 406       13 418       16 494       19 356	Operating profit	6 587	6 273	19 344	20 116	24 927
Net financial income (expenses)       (797)       (577)       (1 941)       (932)       (1 711)         Profit before taxes       702       5 406       13 418       16 494       19 356	Share of net income from associated companies and joint ventures	(5 122)	(294)	(4 242)	(2 628)	(3 798)
Profit before taxes 702 5 406 13 418 16 494 19 356	Gain (loss) on disposal of associated companies and joint ventures	33	4	258	(61)	(61)
	Net financial income (expenses)	(797)	(577)	(1 941)	(932)	(1 711)
Income taxes (1.751) (1.846) (5.322) (5.141) (6.598)	Profit before taxes	702	5 406	13 418	16 494	19 356
(1751) (1040) (5 SEE) (5 141) (0 550)	Income taxes	(1 751)	(1846)	(5 322)	(5 141)	(6 598)
Net income (loss) (1 049) 3 559 8 096 11 353 12 759	Net income (loss)	(1 049)	3 559	8 096	11 353	12 759
Net income attributable to:	Net income attributable to:					
Non-controlling interests 721 973 2 557 2 772 3 682	Non-controlling interests	721	973	2 557	2 772	3 682
Equity holders of Telenor ASA (1770) 2 586 5 539 8 581 9 077	Equity holders of Telenor ASA	(1 770)	2 586	5 539	8 581	9 077
Earnings per share in NOK	Earnings per share in NOK					
Basic (1.18) 1.72 3.69 5.70 6.03	Basic	(1.18)	1.72	3.69	5.70	6.03
Diluted (1.18) 1.72 3.69 5.69 6.03	Diluted	(1.18)	1.72	3.69	5.69	6.03

# Consolidated statement of comprehensive income Telenor Group

_	Third qua	arter	First three of	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014
Net income	(1 049)	3 559	8 096	11 353	12 759
Translation differences on net investment in foreign operations	4 995	703	5 910	660	10 867
Income taxes	(57)	20	(10)	18	(86)
Amount reclassified from equity to income statement on disposal	(13)	1	(15)	(81)	(83)
Net gain (loss) on hedge of net investment	(3 784)	25	(4 106)	119	(5 271)
Income taxes	1 022	(7)	1 109	(32)	1 423
Net gain (loss) on available-for-sale-investment	(15)	16	4	38	45
Amount reclassified from equity to income statement on disposal	-	-	-	(17)	(17)
Share of other comprehensive income (loss) of associated companies and joint ventures	(1 563)	(2 803)	(2 137)	(4 088)	(11 103)
Amount reclassified from equity to income statement on disposal	-	24	(23)	24	24
Items that may be reclassified subsequently to income statement	585	(2 020)	732	(3 360)	(4 200)
Remeasurement of defined benefit pension plans	(497)	(625)	463	(1 225)	(931)
Income taxes	133	161	(126)	322	234
Items that will not be reclassified to income statement	(363)	(464)	337	(903)	(697)
Other comprehensive income (loss), net of taxes	222	(2 484)	1 069	(4 262)	(4 897)
Total comprehensive income (loss)	(827)	1 075	9 165	7 090	7 862
Total comprehensive income (loss) attributable to:					
Non-controlling interests	836	1 145	2 860	3 026	4 441
Equity holders of Telenor ASA	(1 664)	(70)	6 305	4 064	3 421

# Consolidated statement of financial position Telenor Group

	30 September 2015	31 December 2014	30 September 2014
(NOK in millions)			
Deferred tax assets	2 820	3 432	2 324
Goodwill	23 565	22 493	20 707
Intangible assets	39 732	39 982	35 957
Property, plant and equipment	67 400	59 562	52 904
Associated companies and joint ventures	23 065	24 157	30 101
Other non-current assets	5 816	6 093	4 948
Total non-current assets	162 398	155 720	146 942
Prepaid taxes	540	224	131
Inventories	1 550	2 052	1 178
Trade and other receivables	22 252	21 226	18 946
Other current financial assets	1 707	1 089	788
Assets classified as held for sale	2	1 095	3
Cash and cash equivalents	20 039	12 350	13 237
Total current assets	46 089	38 035	34 283
Total assets	208 488	193 755	181 224
Equity attributable to equity holders of Telenor ASA	66 048	63 755	65 754
Non-controlling interests	4 273	4 750	4 119
Total equity	70 321	68 505	69 872
Non-current interest-bearing liabilities	64 049	61 113	52 858
Non-current non-interest-bearing liabilities	3 498	1 988	1 030
Deferred tax liabilities	2 522	2 569	2 046
Pension obligations	3 269	3 568	3 873
Provisions and obligations	3 481	3 408	2 726
Total non-current liabilities	76 819	72 646	62 533
Current interest-bearing liabilities	11 885	7 474	9 366
Trade and other payables	41 541	38 315	33 255
Current tax payables	3 454	2 684	3 125
Current non-interest-bearing liabilities	2 990	2 420	1 708
Provisions and obligations	1 477	1 711	1 365
Total current liabilities	61 347	52 605	48 819
Total equity and liabilities	208 488	193 755	181 224

# Consolidated statement of cash flows

Telenor Group

	Third qu	arter	First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014 Re-presented
Profit before taxes from total operation	702	5 406	13 418	16 494	19 356
Income taxes paid	(1 182)	(931)	(3 658)	(2830)	(4 509)
Net (gains) losses from disposals, impairments and change in fair value of financial assets and liabilities	171	22	(17)	(2 966)	(2 996)
Depreciation, amortisation and impairment losses	4 843	3 889	13 379	11 351	15 564
Loss (profit) from associated companies and joint ventures	5 089	291	3 985	2 689	3 859
Dividends received from associated companies	-	8	14	73	219
Currency (gains) losses not related to operating activities	213	95	299	(67)	229
Changes in working capital and other	1 148	1914	1 744	3 072	2 130
Net cash flow from operating activities	10 984	10 693	29 163	27 816	33 851
Purchases of property, plant and equipment (PPE) and intangible assets	(4 863)	(4 723)	(14 502)	(14 876)	(20 693)
Purchases of subsidiaries, associated companies and joint ventures, net of cash acquired	(74)	(139)	(437)	(1 186)	(1 443)
Proceeds from PPE, intangible assets and businesses, net of cash disposed	71	7	1 427	1 166	1 199
Proceeds from and purchases of other investments	(231)	(48)	(338)	(50)	(61)
Net cash flow from investing activities	(5 097)	(4 903)	(13 851)	(14 947)	(20 997)
Proceeds from and repayments of borrowings	3 269	(1857)	1 713	2 424	1 135
Proceeds from issuance of shares, incl. from non-controlling interests	-	-	-	25	25
Share buyback by Telenor ASA	-	(1 048)	-	(1 048)	(1 048)
Repayment of equity and dividends paid to non-controlling interests	(1 122)	(1 202)	(3 268)	(2621)	(3 411)
Dividends paid to equity holders of Telenor ASA	(254)	(470)	(5 704)	(10 567)	(10 567)
Net cash flow from financing activities	1 893	(4 576)	(7 259)	(11 787)	(13 866)
Effects of exchange rate changes on cash and cash equivalents	(34)	126	(68)	142	927
Net change in cash and cash equivalents	7 746	1 340	7 986	1 223	(85)
Cash and cash equivalents at the beginning of the period	12 133	11 862	11 893	11 978	11 978
Cash and cash equivalents at the end of the period 1)	19 881	13 202	19 881	13 202	11 893

<sup>1)</sup> The first three quarters of 2015 includes restricted cash of NOK 371 million, while the first three quarters of 2014 included restricted cash of NOK 379 million.

# Consolidated statement of changes in equity Telenor Group

		Attributable to e	quity holders o	of the parent			
(NOK in millions)	Total paid in capital	Other reserves	Retained earnings	Cumulative translation differences	Total	Non- controlling interests	Total equity
Equity as of 1 January 2014	9 127	(6 217)	75 464	(5 009)	73 366	3 672	77 037
Net income for the period	-	-	9 077	-	9 077	3 682	12 759
Other comprehensive income for the period	-	(11 744)	-	6 088	(5 656)	758	(4 897)
Total comprehensive income for the period	-	(11 744)	9 077	6 088	3 421	4 441	7 862
Transactions with non-controlling interests	-	(2)	-	-	(2)	22	20
Equity adjustments in associated companies and joint ventures	-	(1 304)	-	-	(1 304)	-	(1 304)
Dividends	-	-	(10 567)	-	(10 567)	(3 385)	(13 951)
Share buyback	(49)	(999)	-	-	(1 048)	-	(1 048)
Share – based payment, exercise of share options and distribution of shares	-	(112)	_	-	(112)	-	(112)
Equity as of 31 December 2014	9 078	(20 377)	73 974	1 080	63 755	4 750	68 505
Net income for the period	-	-	5 539	-	5 539	2 557	8 096
Other comprehensive income for the period	-	(1819)	-	2 585	766	303	1 069
Total comprehensive income for the period	-	(1819)	5 539	2 585	6 305	2 860	9 165
Transactions with non-controlling interests	-	(2)	-	-	(2)	2	-
Equity adjustments in associated companies and joint ventures	-	1 672	-	-	1 672	-	1 672
Dividends	-	-	(5 706)	-	(5 706)	(3 339)	(9 044)
Share – based payment, exercise of share options and distribution of shares	-	23	_	-	23	-	23
Equity as of 30 September 2015	9 078	(20 503)	73 807	3 664	66 048	4 273	70 321

	,	Attributable to e					
(NOK in millions)	Total paid in capital	Other reserves	Retained earnings	Cumulative translation differences	Total	Non- controlling interests	Total equity
Equity as of 31 December 2013	9 127	(6 217)	75 464	(5 009)	73 366	3 672	77 037
Net income for the period	-	-	8 581	-	8 581	2 772	11 353
Other comprehensive income for the period	-	(4 946)	-	429	(4 517)	254	(4 262)
Total comprehensive income for the period	-	(4 946)	8 581	429	4 064	3 026	7 090
Transactions with non-controlling interests	-	(2)	-	-	(2)	47	44
Equity adjustments in associated companies	-	66	-	-	66	-	66
Dividends	-	-	(10 567)	-	(10 567)	(2 626)	(13 193)
Share buyback	(49)	(999)	-	-	(1 048)	-	(1 048)
Share – based payment, exercise of share options and distribution of shares	-	(125)	_	-	(125)	-	(125)
Equity as of 30 September 2014	9 078	(12 222)	73 478	(4 580)	65 754	4 118	69 873

## Notes to the interim consolidated financial statements

#### Note 1 — General accounting principles

Telenor (the Group) consists of Telenor ASA (the Company) and its subsidiaries. Telenor ASA is a limited liability company, incorporated in Norway. The condensed consolidated interim financial statements consist of the Group and the Group's interests in associated companies and joint arrangements. As a result of rounding differences, numbers or percentages may not add up to the total.

These interim condensed consolidated financial statements for the nine months of 2015 ending 30 September 2015, have been prepared in accordance with IAS 34 Interim Financial Reporting. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's Annual Report 2014. The accounting policies adopted in the preparation of the interim consolidated financial statements are consistent with those followed in the preparation of the Group's Annual Financial Statements for the year ended 31 December 2014.

For information about the standards and interpretations effective from 1 January 2015, please refer to Note 1 in the Group's Annual Report 2014. The standards and interpretations effective from 1 January 2015 do not have a significant impact on the Group's consolidated interim financial statements.

#### Note 2 — Discontinued operation

Telenor Denmark ceases to be accounted for as discontinued operations On 11 September 2015, Telenor and TeliaSonera announced the withdrawal of the proposed merger of their respective business units in Denmark. As a consequence of this decision, Telenor Denmark ceases to be classified as discontinued operation. Telenor Denmark is now consolidated as continuing business with retrospective effect, including charge of depreciation and amortisation in the first and second quarter of 2015. Financial statements for the previous periods have been amended accordingly.

The income statement and statement of financial position for 2014, first quarter 2015 and second quarter 2015 have been re-presented to reflect Telenor Denmark as part of continuing business as shown below:

The results of Telenor Denmark and Telenor Group for the year 2014 and the periods first quarter 2015 and second quarter 2015:

	Tele	nor Denma	rk	Telenor Group		
	2nd quarter	1st quarter	Year	2nd quarter	1st quarter	
NOK in millions	2015	2015	2014	2015	2015	
Revenue	1 241	1 256	4 976	31 406	31 446	
EBITDA before other income and expenses	119	208	726	10 695	10 795	
EBITDA	107	202	578	10 536	10 757	
Operating profit	(72)	1	(197)	6 193	6 564	
Profit or loss before tax				6 050	6 667	
Income taxes				(1 722)	(1 850)	
Profit or loss after tax				4 328	4817	
Earnings per share in NOK						
Basic				2.30	2.57	
Diluted				2.30	2.56	

The major classes of assets and liabilities of Telenor Group as of first quarter 2015 and second quarter 2015:

NOK in millions	30 June 2015	31 March 2015
Assets		
Property, plant and equipments	64 369	62 393
Intangible assets	38 943	41 516
Other non-current assets	56 056	57 146
Total non-current assets	159 368	161 055
Inventory	1 960	2 028
Trade and other receivables	22 862	23 119
Cash and cash equivalents	12 220	13 320
Total current assets	37 041	38 467
Total assets	196 409	199 522
Liabilities		
Non-current liabilities	(68 668)	(71 529)
Current liabilities	(55 581)	(54 344)
Total liabilities	(124 249)	(125 874)

#### Note 3 - Associated companies and joint ventures

#### VimpelCom Ltd.

On 5 October 2015, Telenor Group announced its intention to divest all its shares in VimpelCom Ltd. In this connection, Telenor informed that the carrying amount of VimpelCom will be based on the market value of the shares going forward, resulting in an impairment of approximately NOK 7.5 billion in the third quarter 2015. Approximately NOK 5.4 billion of this impairment was charged to the income statement, while NOK 2.1 billion was recorded as other comprehensive income (OCI) due to significant depreciation of local currencies against USD. The net loss recognised in OCI was NOK 1.6 billion for the quarter, due to other offsetting OCI effects. After the impairment, the carrying amount of the investment in VimpelCom Ltd. is NOK 20.3 billion, equivalent to USD 4.12 per share.

During the nine months of 2015, Telenor has recognised loss of NOK 2.1 billion in Other Comprehensive Income related to its share of VimpelCom Ltd.'s translation differences arising from depreciation of local currencies against USD. This loss is more than offset by NOK 3.2 billion translation difference gain due to depreciation of NOK against USD by 14%.

VimpelCom Ltd. will continue to be classified as an associated company until there is a firm plan to divest. As a consequence of using market value as a basis for recoverable amount, the carrying amount of VimpelCom Ltd. will fluctuate in accordance with the share price development if the market value remains below the carrying amount based on the equity method before impairment. The cumulative income and expenses recognised in other comprehensive income amounting to a net loss of NOK 9.4 billion as per 30 September 2015, will be proportionately recycled to the income statement upon disposal. Total equity for the Group will not be impacted by the recycling effects.

#### SnT Classifieds ANS ("SnT")

On 13 November 2014, Telenor, Schibsted, Naspers and Singapore Press Holdings entered into an agreement to establish joint ventures for the development of their online classifieds platforms in Brazil, Indonesia, Thailand and Bangladesh. Pursuant to this agreement, the transaction was closed on 8 January 2015. SnT is an equal shareholding joint venture between Schibsted and Telenor. According to the transaction, the market position of SnT's

Brazilian business is merged with Naspers on a cash neutral basis, whereby SnT will own 50% of the merged business. Telenor's effective ownership of the newly established joint venture in Brazil is 25% of the combined business. As a result the carrying amount was disposed of for a fair value consideration of 25% ownership in the merged business and gain of NOK 322 million was recognised during the first half of 2015 as part of share of net income from associated companies and joint ventures. Fair value of the 25% ownership in the merged business is estimated based on management's forecasted cash flows discounted with an appropriate discount rate. The accounting effect of transaction pertaining to Indonesia, Thailand and Bangladesh was limited.

#### Evry ASA

Pursuant to the pre acceptance of offer from Lyngen Bidco AS, on 16 March 2015 Telenor sold its 30.24% ownership for a consideration of NOK 1.3 billion received in cash. The carrying amount of Evry ASA was NOK 1.1 billion classified as Asset Held for Sale as of 31 December 2014. The Group recognised gain on disposal of NOK 0.2 billion in the income statement during the first quarter of 2015.

#### Note 4 - Interest bearing liabilities

Dtac TriNet Co. Ltd. issued four unsecured bonds on 29 July 2015, with a total face value of THB 15 billion. The bonds have tenors that range from 3 to 10 years, and fixed coupon rates from 2.16% to 3.98%.

Fair value of interest-bearing liabilities recognised at amortised cost:

		30 September 2015		ember 14	30 September 2014		
NOK in millions	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value	
Interest-bearing financial liabilities	(75 934)	(79 961)	(68 587)	(73 685)	(62 223)	(66 166)	
of which fair value level 1		(53 842)		(47 750)		(42 338)	
of which fair value level 2		(26 119)		(25 935)		(23 828)	

#### Note 5 — Fair value of financial instruments

Financial derivatives are recognised at fair value based on observable market data (level 2). See note 29 in the Annual Report 2014 for valuation methodologies. The financial derivatives are classified in the statement of financial position as disclosed in the table:

30 September 2015	31 December 2014	30 September 2014
3 408	3 410	2 381
543	305	18
(3 100)	(1 604)	(669)
(49)	(10)	(26)
(962)	(1 216)	(554)
(160)	(884)	1 150
	2015 3 408 543 (3 100) (49) (962)	2015 2014 3 408 3 410 543 305  (3 100) (1 604) (49) (10) (962) (1 216)

#### Note 6 - Legal disputes

The issues described below are updates compared to information included in the Annual Report 2014 note 33 and have to be read in conjunction with this. For legal disputes, in which the Group assesses it to be probable (more likely than not) that an economic outflow will be required to settle the obligation provisions are made based on management's best estimate.

#### dtac

#### Disputes between dtac and CAT

CAT Telecom Public Company Limited (CAT) and dtac have a number of disputes and disagreements over understanding and scope of the concession agreements. This also includes how the new 3G regime is to be understood in relation to the concession agreements. CAT has threatened to terminate the concession agreements, due to alleged breaches by dtac of these agreements and continues to present claims of compensation against dtac. CAT served dtac notices to claim compensation from dtac due to porting of its subscribers to its subsidiary dtac TriNet during September 2013 — December 2014 in the amount of NOK 2.5 billion. On 9 June 2015, dtac was informed that CAT increased its claim related to the porting of subscribers for the period January 2015 — May 2015 by NOK 1.4 billion, so that the total claim amounts to approximately NOK 3.9 billion.

CAT filed injunction petitions with the Central Administrative Court against dtac, dtac TriNet and NBTC, aiming at restricting dtac TriNet from using dtac's network. The court has rejected injunction petition against dtac Trinet. On 20 May 2015, the Court granted the injunction relief as requested by CAT. On 18 June 2015, dtac filed an appeal with the Supreme Administrative Court. On 21 August 2015, the Company and the CAT submitted the petition to the Administrative Court to revoke the injunctive order.

In addition, CAT filed a new statement of claim to the Arbitration Institute requesting for additional revenue sharing for the 19th concession year (16 September 2009 - 15 September 2010) on 8 May 2015 in the amount of NOK 1.8 billion (including VAT plus penalty interest at the rate of 15% p.a.).

CAT filed a new statement of claim to the Arbitration Institute requesting for additional revenue sharing for the 20th concession year (16 September 2010 - 15 September 2011) on 9 April 2015 in the amount of NOK 1.7 billion (including VAT plus penalty interest at the rate of 15% p.a.).

CAT sent a letter to dtac requesting for additional revenue sharing for the 22nd concession year (16 September 2012 to 15 September 2013) on 7 May 2015 in the amount of NOK 1 billion.

## Grameenphone

### SIM tax on replacement SIM Cards

Large Taxpayer Unit (LTU)-VAT by a letter dated 16 May 2012 claimed SIM tax of NOK 1.7 billion, including interests of NOK 0.6 billion for all replacement SIMs issued during the period from July 2007 to December 2011 alleging that Grameenphone evaded SIM tax by selling new connections in the name of replacement SIMs. GP challenged the demand by a writ petition and the High Court initially passed a stay order on the operation of the demand. On 18 May 2015, Commissioner LTU-VAT issued an order purporting to dispose of the show cause notice and finalize the demand for principal amount of NOK 1 billion as SIM tax. The revised demand includes substantially all replacements done by Grameenphone in the period between July 2007 and December 2011. The claim issued by LTU-VAT does not include interest charges.

On 10 August 2015, Grameenphone filed an appeal to the VAT Appellate Tribunal against the demand order. Even though the management of Grameenphone believes that the claim against Grameenphone is not likely to be legally enforceable, 10% of the disputed amount had to be deposited at the time of appeal as part of the appeal procedure prescribed by law. Since the claim is not likely to be legally enforceable, any payment related to this claim is likely to be recoverable after the courts have ultimately concluded upon the case.

#### Note 7 — Events after the reporting period

On 19 October 2015, the Board of Directors of Total Access Communication Public Company Limited (dtac) declared interim dividend for 2015 of THB 0.72 per share which corresponds to approximately NOK 0.4 billion total dividend and approximately NOK 0.3 billion for Telenor ownership share.

On 26 October 2015, the Board of Directors of Digi declared the third interim dividend for 2015 of MYR 0.051 per share which corresponds to approximately NOK 0.8 billion total dividend and approximately NOK 0.4 billion for Telenor ownership share.

On 27 October 2015, the Board of Directors of Telenor ASA resolved a second semi-annual dividend for the financial year 2014 of NOK 3.50 per share. This is in line with the earlier communicated intention of the Board of Directors. Including the NOK 3.80 per share paid out in June 2015 this brings the total dividends for the year to NOK 7.30 per share.

# Note 8 — Segment table and reconciliation of EBITDA before other income and other expenses

Telenor Denmark is no longer classified as "Discontinued Operation". Consequently, the figures for previous periods were re-presented accordingly.

International voice traffic is deconsolidated from reported Telenor Pakistan numbers as of third quarter 2015 and are now reported under Global Wholesale, which is part of Other Units. The figures for previous periods are restated accordingly.

# The operations Third quarter

inira quarter									
	Tot	Total revenues		of which inte	ernal	EBITDA befor	e other incom	e and other exp	enses*)
(NOK in millions)	2015	2014	Growth	2015	2014	2015	Margin	2014	Margin
Norway	6 594	6 675	(1.2%)	65	90	2 955	44.8%	3 067	45.9%
Sweden	3 188	2 891	10.2%	23	17	1 023	32.1%	964	33.3%
Denmark	1 273	1 243	2.4%	19	21	127	10.0%	229	18.5%
Hungary	1 167	1 047	11.5%	9	7	417	35.7%	346	33.0%
Bulgaria	772	707	9.1%	5	2	314	40.7%	291	41.1%
Montenegro & Serbia	1 061	918	15.5%	48	39	404	38.1%	377	41.1%
dtac - Thailand	4 600	4 081	12.7%	35	6	1 656	36.0%	1 523	37.3%
Digi - Malaysia	3 390	3 442	(1.5%)	1	-	1 507	44.4%	1 558	45.2%
Grameenphone - Bangladesh	2811	2 075	35.5%	-	-	1 432	50.9%	1 127	54.3%
Pakistan	1 988	1 412	40.8%	28	23	909	45.7%	473	33.5%
India	1 411	1 074	31.4%	1	1	(58)	nm	(136)	nm
Myanmar	1 433	3	nm	44	-	680	47.5%	(108)	nm
Broadcast	1 591	1 537	3.5%	38	37	588	37.0%	512	33.4%
Other units	1 707	1 514	12.8%	832	691	(105)	nm	41	2.7%
Eliminations	(1 148)	(933)	-	(1 148)	(933)	-	-	-	-
Group	31 836	27 685	15.0%	-	-	11 848	37.2%	10 263	37.1%

#### First three quarters

	Tot	al revenues		of which inte	ernal	EBITDA before	e other income	e and other exp	enses*)	
(NOK in millions)	2015	2014	Growth	2015	2014	2015	Margin	2014	Margin	
Norway	19 823	19 455	1.9%	221	252	8 470	42.7%	8 508	43.7%	
Sweden	9 168	8 6 1 4	6.4%	55	79	2 713	29.6%	2 703	31.4%	
Denmark	3 770	3 616	4.3%	53	52	454	12.0%	550	15.2%	
Hungary	3 3 1 5	3 089	7.3%	23	19	1 101	33.2%	1 096	35.5%	
Bulgaria	2 132	1 989	7.2%	9	5	839	39.3%	788	39.6%	
Montenegro & Serbia	2 833	2 566	10.4%	115	91	1 015	35.8%	1 006	39.2%	
dtac - Thailand	15 155	12 297	23.2%	71	24	4 982	32.9%	4 5 1 7	36.7%	
Digi - Malaysia	10 876	9 846	10.5%	3	3	4 839	44.5%	4 447	45.2%	
Grameenphone - Bangladesh	7 957	6 06 1	31.3%	-	2	4 212	52.9%	3 273	54.0%	
Pakistan	5 717	4 217	35.6%	94	55	2 274	39.8%	1619	38.4%	
India	4 156	3 013	37.9%	2	3	(88)	nm	(325)	nm	
Myanmar	3 342	3	nm	91	-	1 312	39.2%	(259)	nm	
Broadcast	4 639	4 759	(2.5%)	117	114	1 525	32.9%	1 493	31.4%	
Other units	4 953	4 227	17.2%	2 293	2 051	(309)	nm	(221)	nm	
Eliminations	(3 147)	(2 748)	-	(3 147)	(2 748)	-	-	(18)	-	
Group	94 688	81 003	16.9%	-	-	33 338	35.2%	29 178	36.0%	

 $<sup>^{\</sup>star)}$  The segment profit is EBITDA before other income and other expenses.

## Reconciliation

	Third quarter		First three	quarters	Year
(NOK in millions)	2015	2014	2015	2014	2014 Re-presented
Net income	(1 049)	3 559	8 096	11 353	12 759
Income taxes	(1 751)	(1846)	(5 322)	(5 141)	(6 598)
Profit before taxes	702	5 406	13 418	16 494	19 356
Net financial income (expenses)	(797)	(577)	(1 941)	(932)	(1711)
Profit (loss) from associated companies and joint ventures	(5 089)	(291)	(3 985)	(2 689)	(3 859)
Depreciation and amortisation	(4 785)	(3 872)	(13 301)	(11 326)	(15 529)
Impairment losses	(58)	(17)	(78)	(26)	(34)
EBITDA	11 430	10 163	32 723	31 467	40 490
Other income	10	4	131	2 967	3 092
Other expenses	(428)	(105)	(746)	(677)	(1 097)
EBITDA before other income and other expenses	11 848	10 263	33 338	29 178	38 496

	EBITD	А			Operating pro	fit (loss)	
2015	Margin	2014	Margin	2015	Margin	2014	Margin
2 796	42.4%	3 058	45.8%	1 900	28.8%	2 194	32.9%
1 020	32.0%	969	33.5%	641	20.1%	582	20.1%
(50)	nm	200	16.1%	(233)	nm	23	1.9%
413	35.4%	341	32.5%	262	22.5%	225	21.5%
313	40.5%	292	41.3%	139	18.0%	(73)	nm
404	38.1%	376	40.9%	293	27.7%	286	31.1%
1 649	35.9%	1 524	37.3%	584	12.7%	781	19.1%
1 507	44.5%	1 558	45.3%	1 162	34.3%	1 303	37.9%
1 432	51.0%	1 129	54.4%	894	31.8%	778	37.5%
910	45.8%	471	33.4%	627	31.5%	270	19.1%
(81)	nm	(125)	nm	(373)	nm	(195)	nm
667	46.6%	(108)	nm	542	37.8%	(112)	nm
582	36.6%	466	30.3%	418	26.3%	333	21.7%
(132)	nm	13	0.8%	(270)	nm	(123)	nm
-	-	-	-	1	-	1	-
11 430	35.9%	10 163	36.7%	6 587	20.7%	6 273	22.7%

	EBITD	A		Operating profit (loss)					
2015	Margin	2014	Margin	2015	Margin	2014	Margin		
8 220	41.5%	8 162	42.0%	5 544	28.0%	5 623	28.9%		
2 653	28.9%	2711	31.5%	1 548	16.9%	1 559	18.1%		
260	6.9%	489	13.5%	(304)	nm	(86)	nm		
1 085	32.7%	1 067	34.5%	655	19.7%	722	23.4%		
834	39.1%	786	39.5%	431	20.2%	(444)	nm		
1 016	35.9%	1 003	39.1%	705	24.9%	727	28.3%		
4 944	32.6%	4 532	36.9%	1 914	12.6%	2 526	20.5%		
4 840	44.5%	4 457	45.3%	3 875	35.6%	3 766	38.2%		
4 211	52.9%	3 280	54.1%	2 794	35.1%	2 284	37.7%		
2 280	39.9%	1 605	38.1%	1 485	26.0%	1 036	24.6%		
(105)	nm	1 358	45.1%	(623)	nm	1 167	38.7%		
1 299	38.9%	(259)	nm	949	28.4%	(269)	nm		
1 518	32.7%	2 649	55.7%	1 086	23.4%	2 246	47.2%		
(331)	nm	(372)	nm	(719)	nm	(744)	nm		
-	-	(1)	-	3	-	3	-		
32 723	34.6%	31 467	38.8%	19 344	20.4%	20 116	24.8%		

# Definitions

- Organic revenue is defined as revenue adjusted for the effects of acquisition and disposal of operations and currency effects.
- Capital expenditure (capex) is investments in tangible and intangible assets.
- Operating cash flow is defined as EBITDA before other income and expenses less capex, excluding licences and spectrum.
- Investments in businesses comprise acquisitions of shares and participations, including acquisitions of subsidiaries and businesses not organised as separate companies.

# Mobile operations

#### **Revenues**

#### Subscription and traffic

 consist of subscription and connection fees, revenues from voice (outgoing traffic) and non-voice traffic, outbound roaming and other mobile service revenues. Subscription and traffic includes only revenues from the company's own subscriptions.

#### Interconnect

 consist of revenues from incoming traffic related to the company's own subscriptions. Revenues from incoming traffic related to service provider or MVNO subscriptions are not included.

#### Other mobile

 consist of inbound roaming, national roaming, telemetric and revenues related to service providers and MVNOs (Mobile Virtual Network Operators). Telemetric is defined as machine-to-machine SIM cards (M2M), for example vending machines and meter readings.

#### Non-mobile

 consist of revenues from customer equipment and businesses that are not directly related to mobile operations.

#### Mobile revenues from company's own subscriptions

 consist of 'Subscription and traffic' and 'Interconnect' and do not include revenues from inbound roaming, national roaming, service providers, MVNOs, sale of customer equipment and incoming traffic related to service provider subscriptions.

#### **Key Figures**

#### Subscriptions

Contract subscriptions are counted until the subscription is terminated or until there has been no revenues or outgoing/incoming traffic during the last three months. Prepaid subscriptions are counted as active if there has been outgoing or incoming traffic or if the SIM card has been reloaded during the last three months. Service provider and MVNO subscriptions are not included. Data only SIM cards are included, but SIM cards used for telemetric applications and twin/multi SIM cards are excluded. Total subscriptions are voice SIM cards plus data only SIM cards used for mobile broadband.

### Active mobile internet users

Active mobile internet users are subscriptions with at least 150 KB of data during the last three months.

### Average traffic minutes per subscription per month (AMPU)

Traffic minutes per subscription per month are calculated based on total outgoing and incoming rated minutes from the company's own subscriptions less data only subscriptions. This includes zero rated minutes and outgoing minutes from own subscriptions while roaming. Outgoing and incoming minutes related to inbound roaming, national roaming, service providers and MVNOs are not included.

#### Average revenue per subscription per month (ARPU)

ARPU is calculated based on mobile revenues from the company's own subscriptions, divided by the average number of subscriptions for the relevant period.

# **Fixed operations**

#### **Revenues**

#### Telephony

 consist of subscription and connection fees, traffic (fixed to fixed, fixed to mobile, to other countries, value added services, other traffic) for PSTN/ ISDN and Voice over Internet Protocol (VoIP).

#### Internet and TV

 consist of subscription and connection fees for xDSL and fibre, subscription fees and traffic charges for Dial Up Internet in addition to revenues from TV services.

#### Data services

· consist of Nordic Connect/IP-VPN, Global communication and security.

#### Other

· consist of leased lines, managed services and other retail products.

#### Wholesale

consist of sale to service providers of telephony (PSTN/ISDN), Bitstream, LLUB, national and international interconnect, transit traffic, leased lines and other wholesale products.

### **Key Figures**

#### Subscriptions

Telephony consist of PSTN, ISDN and VoIP subscriptions.

Internet consists of broadband access over xDSL, fibre and cable TV. High speed connections include fibre, cable and VDSL.

TV consists of TV services over fibre and cable.

Subscriptions are counted until the subscription is terminated.

#### Average revenue per subscription per month (ARPU)

ARPU is calculated based on revenues from the company's own subscriptions, divided by the average number of subscriptions for the relevant period.

Internet ARPU is calculated based on Internet revenues as defined above except TV service revenues.

TV ARPU is calculated based on revenues from TV services.

## **Broadcast**

#### Revenues

### Canal Digital DTH

 consist of revenues from Nordic DTH subscribers, households in SMATV networks and DTT subscribers in Finland.

#### Satellite Broadcasting

 consist of revenues from satellite services from the satellite position 1-degree west.

#### Norkring

 consist of revenues from terrestrial radio and TV transmission in Norway and Belgium.

#### Conax

 consist of revenues from sale of encryption and conditional access services for TV distribution. Conax was divested in March 2014.

# Third quarter 2015

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